

SGIP 2nd Quarterly Workshop of 2025 and Third-Party Ownership (TPO) **Consumer Protection Workshop**

May 9, 2025



TATELES STREET, STREET

TRADERIC PROPERTY AND



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Introduction



PROGRAM ADMINISTRATORS

SCE:

- Jim Stevenson
- Vicky Velazquez

SoCalGas:

- Julio Robles
- Laura Diaz
- Adrian Martinez
- Jan Santos
- Sandi Linares-Plimpton

PG&E:

- Ron Moreno
- Mary Magdanz

CSE:

- Shalene Pierce
- Dema Tzamaras
- Jess Hilton
- Lupe Knox

LADWP:

- Christian Kroupa
- Narek Abcarian
- Stephanie Macoritto
- Eric Escamilla
- Samer Fakhro

Introduction (continued)



AESC (Technical)

- Dara Salour
- Stephanie Raya

Energy Solutions

- Kelsey Albers
- Alejandro Prieto
- James Marin
- Katie Freitag

Energy Division (CPUC)

- Justin Galle
- Gabriel Petlin
- Maya Noesen

Teams Meeting



Function	Teams Icon				
Controls					
Mute – Remain muted unless called on	💘 🗸 Mic				
Raise Your Hand – Wait until you are confirmed to speak on the chat or host	Raise				
Type Your Question or Comment	(=) Chat				







- Welcome and Introductions (SCE) 9:05 9:10am
- Residential Solar Storage Equity (RSSE) Opening (SoCalGas) 9:10 9:30am
- SGIP Database Update Presentation (Energy Solutions) 9:30 10:15am
- Q&A 10:15 11:00am
- Third-Party Ownership (TPO) Consumer Protection Workshop 11:00am











Residential Solar & Storage Equity (RSSE) Opening and Inflation Reduction Act (IRA) Tax Credit









RSSE Opening – Important Dates



On May 20th, 2025:

- Applicants can start drafting applications for the RSSE Budget for the PG&E, SCE, SoCalGas and CSE (SDG&E) PA territories.
- Applicants will have two weeks to create applications, upload documentation, and obtain signatures in preparation for submissions.
- Questions about RSSE eligibility and program document requirements should be directed to your SGIP PA.
- Questions about database functionality and/or user access should be directed to <u>sgipsupport@energy-solution.com</u>.
- Newest version of the SGIP Handbook will also be available at <u>www.selfgenca.com/home/resources/</u>.

On June 2nd, 2025:

- Applicants can start submitting complete RSSE applications.
- If oversubscription occurs in a PA territory from the first day of submittals, the program will follow the current Lottery process.







Center for Sustainable Energy®

RSSE Opening – Incentive Funding



AB 209 Available Funds:

- PG&E \$99 Million (\$31 Million set aside for POUs)
- SCE \$87.3 Million (\$1 Million set aside for POUs)
- CSE \$19.8 Million
- SoCalGas \$13.5 Million
- Each territory has 2% set aside for tribal customers

RSSE Projects will first be funded by Ratepayer funds, if available, before AB 209 Funds are allocated.

Stakeholders can stay updated on incentive funding information by visiting <u>www.selfgenca.com/home/program_metrics/</u>.







Center for

Sustainable

RSSE Opening



Application types for RSSE:

- Storage Applications (Ratepayer or AB 209) and Solar + Storage Applications (AB 209)
 - Solar Only Applications are not eligible for SGIP funding.

Incentive Rates for RSSE:

- \$1.10/Wh for Energy Storage Systems
- \$3.10/W for Solar Systems

Advance Payment Program (APP) is currently available for developers interested in participating.

- Approved developers for APP can receive 50% of the SGIP incentive when an application receives a Confirmed Reservation Letter for a RSSE application.
- Visit <u>www.selfgenca.com/home/dev_register/</u> to learn how to enroll in APP.







Inflation Reduction Act Tax Credit Guidelines



The IRA Tax Credits Guidelines (Resolution E-5373) will go into effect in the SGIP Database on May 20th, 2025.

SGIP will cap the incentive payment at 70% for AB 209 funded projects, third-party owned systems, and non-residential projects.

Projects required to disclose IRA Tax Credit (0 to 30 percent) for ratepayer funded host customer owned residential projects.

Projects stating the IRA Tax Credit will not be claimed are required to provide documentation explaining why the project would be ineligible for the tax credit and why the credit could not otherwise be utilized or transferred by a third-party entity.

Full IRA Tax Credit guideline will be in the newest version of the SGIP Handbook (May 20th).







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Questions?





AB209 Database Updates

Energy Solution









SGIP Q2 Stakeholder Workshop AB 209 Database Updates

May 9th, 2025

Alejandro Prieto Engineer, Distributed Energy Resources

Katie Freitag Engineer, Distributed Energy Resources



Agenda

- 1. New Budget Category: RSSE
- 2. Solar and Storage Application
- 3. Panel Updates
- 4. Advance Payment Program



New Budget Category: Residential Solar and Storage Equity (RSSE)

Residential Solar & Storage Equity Budget

- *RSSE Ratepayer*: Storage only for IOU customers
- *RSSE AB 209:* Storage only & Solar + storage for IOU/POU/other LSE customers
- SJV Residential Rate updated to \$1.10 / Wh

Large-Scale Storage	ty - AB 209 as of 8/9	/2024		
Small Residential Storage	CSE	SCE	SCG	PG&
Residential Solar and Storage Equity - Ratepayer Residential Solar and Storage Equity - AB 209	Open	Open	Open	Оре
Non-Residential Storage Equity	6	6	6	
Equity Resiliency San Joaquin Valley Residential San Joaquin Valley Non-Residential	Aug. 8, 2024	Aug. 8, 2024	Aug. 8, 2024	Aug. 8, 202
	1	1	1	
Generation	\$0.00	\$0.00	\$0.00	\$1,000.0
Reallocations	\$0.00	\$0.00	\$0.00	\$500.0
Authorized Rollover	\$0.00	\$0.00	\$0.00	\$0.0
Allocated Funds	\$0.00	\$0.00	\$0.00	\$0.0
Available Funds	\$0.00	\$0.00	\$0.00	\$500.0

Incentive Rates for Current Steps

The equipment and biogas incentive rates per PA territory are displayed in the table below. The table references the incentive rates for the currently active step in each PA territory and is updated nightly, or in the case of a lottery, after the results are published.

		CSE	SCE	SCG	PG&E
Large-Scale Storage		Step 4	Step 5	Step 5	Step 5
	Energy Storage**	\$0.30/Wh	\$0.25/Wh	\$0.25/Wh	\$0.25/Wh
	Energy Storage + ITC***	\$0.22/Wh	\$0.18/Wh	\$0.18/Wh	\$0.18/Wh
Small Residential Storage		Step 7	Step 7	Step 7	Step 7
	Energy Storage**	\$0.15/Mb	\$0.15/M/b	\$0.15/Mb	\$0.150Mb
Residential Solar and Storage Equity - Ratepayer		Step 6	Step 6	Step 6	Step 6
	Energy Storage**	\$1.10/Wh	\$1.10/Wh	\$1.10/Wh	\$1.10/Wh
Residential Solar and Storage Equity - AB 209		Step 6	Step 6	Step 6	Step 6
	Energy Storage**	\$3.10/Wh	\$3.10/Wh	\$3.10/Wh	\$3.10/Wh
Non-Residential Storage Equity		Step 5	Step 5	Step 5	Step 5
	Energy Storage**	\$0.85/Wh	\$0.85/Wh	\$0.85/Wh	\$0.85/Wh
Equity Resiliency		Step 5	Step 5	Step 5	Step 5
	Equity Resiliency	\$1.00/Wh	\$1.00/Wh	\$1.00/Wh	\$1.00/Wh
Residential Solar and Storage Equity - AB 209 Non-Residential Storage Equity	Energy Storage** Energy Storage** Energy Storage**	Step 6 \$1.10/Wh Step 6 \$3.10/Wh Step 5 \$0.85/Wh Step 5	Step 6 \$1.10/Wh Step 6 \$3.10/Wh Step 5 \$0.85/Wh Step 5	Step 6 \$1.10/Wh Step 6 \$3.10/Wh Step 5 \$0.85/Wh Step 5	Step \$1.10/V Step \$3.10/V Step \$0.85/V Step

AB 209 Funding Allocation

- *RSSE Ratepayer* budget will not have a waitlist or a lottery.
- If ratepayer funds run out, applications will move to AB 209 funds under *RSSE AB 209* budget.

Waitlists						
	CSE	PG&E	SCE	SCG		
Equity Resiliency	Waitlist	Waitlist	Waitlist	Waitlist		
Generation	Waitlist					
Large-Scale Storage	Waitlist			Waitlist		
Non-Residential Storage Equity	Waitlist	Waitlist				
Residential Solar and Storage Equity - AB 209						
San Joaquin Valley Non-Residential						
San Joaquin Valley Residential						
Small Residential Storage	Waitlist					



Funding Caps

- The database will keep track of AB 209 funding requirements
 - Portion of RSSE-AB 209 funds set aside for POU customers in SCE and PG&E territories
 - Portion of RSSE-AB 209 funds set aside for Tribal customers is initially capped at 2%
 - Will be displayed on the Program Metrics Page

 Residential Solar and Storage Equity Non-POU Cap

 Acceptance will be paused for Residential Solar and Storage Equity - AB 209 customers, once non-POU reservation requests from such customers have reached the set cap amount per PA available funds for each residential incentive step. This report includes pending aplications submitted today.

 PA
 Cap \$
 Non-POU \$
 POU \$

 Step 6
 \$
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\$68,000,000.00

Residential Solar and Storage Equity Non-Tribal Cap

Acceptance will be paused for Residential Solar and Storage Equity - AB 209 customers, once non-tribal reservation requests from such customers have reached the set cap percent per PA available funds for each residential incentive step. This report includes pending applications submitted today.

PG&E

PA	Cap %	Non-Tribal %	Tribal %	Cap \$	Non-Tribal \$	Tribal \$
Step 6						
CSE	98%	0%	0%	\$19,404,000.00	\$0.00	\$0
SCE	98%	0%	0%	\$85,554,000.00	\$0.00	\$0
CG	98%	0%	0%	\$13,230,000.00	\$0.00	\$0
G&E	98%	0%	0%	\$97,020,000.00	\$0.00	\$0



\$0.00

\$0.00

Solar and Storage: Application Type Panel

- Application type is not editable
 - Solar and Storage
 applications will be
 locked with the "Equity"
 budget
 - Electric Utility will inform the Program Administrator
- Gas Utility is now required in Utility Information Panel

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ot

Application Type				~
Program Administrator		Applying for Equity Budget Fun	ds? *	NOTES
Pacific Gas and Electric	~	Equity	~	Provide this preliminary information to
Budget Category	Incentive Step	Incentive Rate		determine the applicable panels required for your application type.
Residential Solar and Storage Equity	6	\$1.10/W		Please ensure your project meets Host
Remaining Statewide Developer	r Funds	Calculated SGIP Incentive		Customer eligibility requirements outlined in SGIP Handbook section 4.1.1.1 before applying to the Equity Budget. Any changes
			Save	to the customer sector and/or budget category will require a new application.

Changes to Host Customer Panel

• New question: "Is project on Tribal Land?" (used for tribal caps)

Solar and Storage application

- Application fields hidden to simplify the application process
- Limited to Single Family and Multifamily
- Additional changes to the **Multifamily** applications
 - Rate structure is locked to "Residential"

Sector *	Is this project located on Tribal land? *
Single Family	● Yes 🔿 No
Is household Low-Income Status? *	
● Yes 🔿 No	
Has the Host Customer received an incentive reservation letter from	m either the MASH, SASH, DAC-SASH, or SOMAH programs?
● Yes O No O Not Applicable	
Has the Host Customer been income verified as a result of particip	pation in an income-qualified program? *
● Yes 🔿 No	
Which program is the Host Customer enrolled in? *	
CARE 🗸	

Single Family Residential Solar and Storage Application

Sector *	Is this project located on Tribal land? *						
Multifamily 🗸	● Yes 🔿 No						
Is household Low-Income Status? *							
Yes ○ No							
Has the Host Customer received an incentive reservation letter fro	om either the MASH, SASH, DAC-SASH, or SOMAH programs? *						
Yes No Not Applicable							
Interconnecting under VNEM? *							
● Yes 🔿 No							
What type of rate is the host customer on? *							
Residential Non-Residential							
Agree to Sector Definition and Eligibility Requirements *	✓ Agree to Sector Definition and Eligibility Requirements *						

Multifamily Residential Solar and Storage Application

Changes to Project Finance Panel

- New field for Residential projects: "Is this project Third-Party Owned?"
- Investment Tax Credit % must be at least 30% for projects:
 - Non-residential
 - Residential and third-party owned
 - State funded

Solar and Storage Application

- Added field for Solar Investment Tax Credit percentage
- Added section for Total Eligible Project Cost – Solar
- Added section for up to four additional incentives
 - Sum of each is displayed in the respective calculator output section

Project Finance			~
Project Costs Total Eligible Project Costs (TEPC) * \$ Total Eligible Project Costs - Storage * \$		Ineligible Project Costs	
Is this project Third-Party Owned? * Yes		Are you or any affiliated entity taking the Federal Investmen Credit (ITC) for this project? *	it Tax
Storage Investment Tax Credit (ITC) as a % of T	TEPC *	Solar Investment Tax Credit (ITC) as a % of TEPC *	%
50	70	50	/0
Other Incentives Received for this Project			
Storage			
Incentive Type	Incentive Amount	Description	
~	\$		
(±) Add Other Storage Incentives (Up to 4)			
Solar			
Incentive Type	Incentive Amount	Description	
~	\$		
(+) Add Other Solar Incentives (Up to 4)			

Solar and Storage: Project Costs Form

Applicants will need to enter \$ amounts separately for Solar and Storage:

- Project Cost Breakdown displayed at ICF
- Storage (TEPC) + Solar (TEPC) = Total Eligible Project Costs (TEPC)

Engin Storag	eering & Design Costs	Solar	
\$	10.00	\$	10.00
Permi Storag	tting Costs	Solar	
\$	10.00	\$	10.00
Capita Storag	al Equipment Costs	Solar	
\$	5	\$	5.00
Const	ruction & Installation Costs	Solar	
\$	0.00	\$	0.00
Interc Storag	onnection Costs – Electric & Gas	Solar	
\$	0.00	\$	0.00
Warra Storag \$	nty Cost and/or Maintenance Contrac je 0.00	st Costs Solar	0.00
Meteri Storag	ing, Monitoring and Data Acquisition	System Cost Solar	
\$	0.00	\$	0.00
Sales Storag		Solar	
\$	0.00	\$	0.00
Other Storag	Eligible Costs	Solar	
\$	0.00	s	0.00
Sum o	of Project Cost Breakdown	Solar	
\$	25.00	\$	25.00
Projec	Next to save the changes temporarily. Y t Finance panel to save the changes. So the panel.		

Application Print Form

Before funding source is determined, during RRF Draft, there is a disclaimer stating your incentive is subject to change

After funding source is determined, after RRF Submitted, the disclaimer will indicate the funding source.

Calculated Incentive: \$10,000.00

If changes have been made to your project since it was originally submitted, the calculated incentive amount above may differ from the requested incentive amount. The final incentive amount is subject to Program Administrator approval.

Your incentive is subject to change due to the Inflation Reduction Act tax credit guidelines outlined in the SGIP Handbook depending on if the project is funded via state funds or ratepayer funds. After your application is formally submitted into the budget, you will receive an email notification indicating the funding source.

Requested Incentive: \$10,000.00

If changes have been made to your project since it was originally submitted, the calculated incentive amount above may differ from the requested incentive amount. The final incentive amount is subject to Program Administrator approval.

Your estimated incentive is coming from Ratepayer funds.

Requested Incentive: \$7,000.00

If changes have been made to your project since it was originally submitted, the calculated incentive amount above may differ from the requested incentive amount. The final incentive amount is subject to Program Administrator approval.

Your estimated incentive is coming from State funds.



Solar and Storage: Proposed System Information-Solar

- New panel for photovoltaic systems
- CEC Approved Inverters
 - Manufacturer
 - Model
 - Quantity
 - Inverter Efficiency Autofill
 - Nameplate capacity Autofill
- CEC Approved Modules
 - Manufacturer
 - Model
 - Quantity
 - Array Tilt
 - Azimuth
 - Array Type
 - Mounting Method
 - Array Capacity Autofill

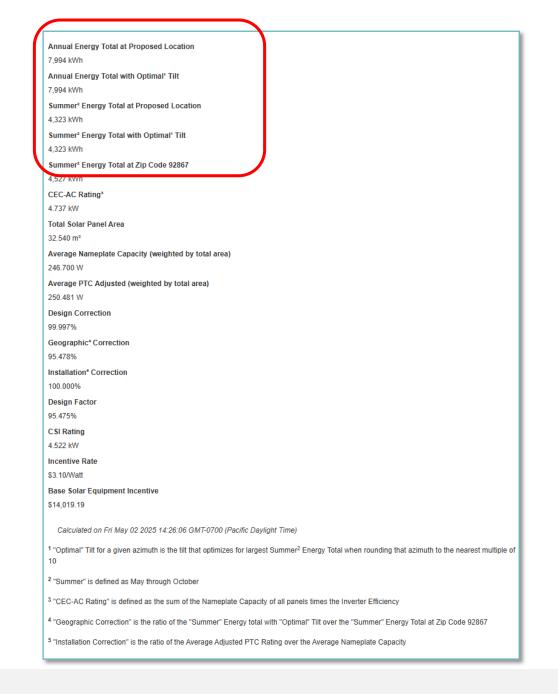
Proposed System Information - Solar							
Inverters <u>Manufacturer</u>	Model	AC Capacity	<u>Count</u>	Eff.	Total AC Cap.		
(+) Add Inverter Photovoltaic Arrays							
Model	Array type	Rating Count	<u>Tilt</u>	<u>Az.</u>	Total DC Cap.		
(+) Add Array							
Inverter Efficiency		System Inverter Capac	city AC				
%		kW					
Minimum Shading *	System Array Output DC						
Yes	~	kW					
PVWatts Calculation Status							
Array Summary	Input	Optimal		92867			
Calculate							
Results							



Solar Calculator

- New NREL PVWatts Integration
- Built in calculator
- Press *Calculate* button to retrieve instant results
 - Calculates/ displays annual production values
 - Calculates solar incentive
 - Calculation timestamp

Calculate		
Results		
Month	Proposed Location Generation (kWh)	Proposed Location with Optimal ¹ Tilt (kWh)
January	537.869	537.740
February	577.421	577.343
March	703.117	703.087
April	746.863	746.873
May (summer ²)	712.948	713.001
June (summer ²)	736.124	736.198
July (summer ²)	771.203	771.264
August (summer ²)	768.624	768.651
September (summer ²)	680.894	680.875
October (summer ²)	652.738	652.664
November	582.461	582.354
December	523.617	523.479



Solar and Storage: Incentive Calculation

- Blue All new Solar incentive section
- Green Modified Storage incentive section
- Purple Combined incentive section

centive Calculation (Solar)			Incentive Ste	o: 6	Solar Inc	entive Rate: \$	3.10 per Wa
ase Equipment Incentive							\$14,018.
lax Equipment Incentive						a)	\$14,019.1
ther Incentives (Solar)		Total Dollars				Impact on S	
ther IOU Incentive		\$0.00				b)	\$0.0
ther Non-IOU Incentive		\$0.00				c)	\$0.0
on-Ratepayer Incentive		\$0.00					
vestment Tax Credit djusted Equipment Incentive		\$3,000.00)			a+b+c=d)	\$14,019.
otal Other Incentives	e)	\$3,000.00				a+0+c=0)	\$14,015.
GIP Incentive Adjustments	-/	ent Incentive +		Incentives <=	Incentive Cap(s)	Incentiv	e Adjustme
igible Cost Cap (Solar)	Equipme	S14.019.19		\$3,000,00	\$10.000.00	*6	\$7.019.
gine out out (colar)		011,010.10		\$5,000.00	010,000.00	~	
olar API Calls Complete	Yes						
quipment Incentive						d+f=g)	\$7,000.
alculated SGIP Incentive (Solar)						h)	\$7,000.
	f = 0 if d + 6	e <= Total Eligit	ble Cost, othen	vise f = Total Eli	ible cost (d + c)		
centive Calculation (Storage)			Incentive Step	p: 6	Storage Incentiv	e Rate: \$1.10 p	per Watt-ho
eference Table		0-2 MWH		>2-4 MWH		- 4 C 10101	
2 HOURS		100%		50%		25%	
4 HOURS		100%		50%		25%	
6 HOURS		50%	i i	25%		12.5%	
		0-2 MWH		>2-4 MWH		>4-6 MWH	
xisting Onsite Equipment Offset							
2 HOURS		17,097	7	-		-	
4 HOURS		-	-	-		-	
6 HOURS		-					
ase Equipment Incentive				Сар			\$18,806.
A Manufacturer Adder							\$3,761.
nole Family Storage Cap				\$33.000.00			40,101.
ax Equipment Incentive						i)	\$22,568.
ther Incentives (Storage)		Total Dollars				Impact on S	GIP Incenti
ther IOU Incentive		\$0.00	0			j)	\$0.
ther Non-IOU Incentive		\$0.00)			k)	\$0.
on-Ratepayer Incentive		\$0.00	1				
vestment Tax Credit (0%)		\$3,000.00)				
djusted Equipment Incentive						i+j+k=m)	\$22,568.
tal Other Incentives	n)	\$3,000.00					
GIP Incentive Adjustments	Equipme	nt Incentive + \$22,568.04		S3.000.00	Incentive Cap(s) \$10.000.00		e Adjustme
igible Cost Cap (Storage)		azz,008.04		\$3,000.00	\$10,000.00	**p)	\$15,568.
uipment Incentive						m+p=q)	\$7,000.
alculated SGIP Incentive (Storage)						r)	\$7,000.0
inounated boilt informate (otorage)	p = 0 if m +	n <= Total Elio	aible Cost. othe	rwise p = Total E	ligible cost - (m + n	· · · · ·	
oject Incentive Cap (All)					Incentive Cap(s)		
roject Incentive Cap		\$7,000.00		\$7,000.00	\$5,000,000.00	***s)	S0.
,						-,	
uipment Incentive (All)						h+r+s=t)	\$14,000.
alculated SGIP Incentive (Total)							\$14,000.0

Changes to Project Site Address

- PVWatts geolocation will use the address entered in this panel
- New question for Multifamily "How many Tenants does your project have?"
 - Triggers additional document requirements if >12.5 kWh / tenant & questions on Utility Information Panel

Project Site			*
			+ Copy From -
Site Address *			
3980 Sherman Street			
City *	State	Zip Code *	County *
San Diego	CA	92110	San Diego
How many tenants does	s your project include? *		
5			
Is the site located in a E Country?	Disadvantaged Community or Low-ind	come Community according to the C	alEnviroScreen or within Indian
Disadvantaged Comm	nunity		~
Agree to Location	Eligibility Definition *		
-			Save
Notes			Add Note

Resolution E5360 Justified Load field

- Effective February 18th, 2025
- New field, Justified Load (kWh), required when proposed system Total Energy Storage Capacity > 15kWh (Single-Family) or 12.5 kWh/ tenant (Multifamily)
- Document also required at upload.
- The Energy Storage Sizing Tool can be located on the Program Provided Application Documents and Forms <u>here</u>
- Calculated Incentive for all Single-Family storage projects capped at 30kWh x Incentive Rate

Total Energy Storage Capaci	ity *	Discharge Hours Dur	ition *	
26.400	kWh	2.64	Hrs	
Utility Information				•
Justified Load *				

Proposed System Information - Energy Storage

Forms and Documents for Reservation Request (RRF)	Forms and Documents for Proof Milestone (PPM)
Proposed Monitoring Plan Checklist	Renewable Fuel Affidavit
Energy Storage Preliminary Monitoring Plan Template	Directed Renewable Fuel Attestation
Commercial Minimum Operating Efficiency Worksheet	Owner
Residential Minimum Operating Efficiency Worksheet	Directed Renewable Fuel Attestation
Thermal Energy Storage Refrigeration kW Offset	Supplier
Worksheet	Directed Renewable Fuel Attestation
CSE Authorization to Receive Customer Information	Waste Gas Fuel Affidavit
(LOA)	
Multi-Family Low-Income Housing Documentation	
Cover Sheet	
Small Business Affidavit	
Customer Resiliency Attestation Electric Well Pump Attestation	
Medical Baseline Attestation	
CSI B Classifications	
Advance Payment Program Developer and Host	
Customer Agreement	
Energy Storage Sizing Tool	

Solar Load Justification

- Document required for Solar and Storage applications when
 - Sector = Single Family & Total Inverter AC Nameplate Capacity > 5kW
 - Sector = Multifamily
 & Total Inverter AC Nameplate Capacity > 5kW per tenant

RRF	*
Solar Load Justification *	
	Upload New
Notes	



Advance Payment Program (APP) – Developers

- Removed old PG&E Advance Payment
 Pilot Program question
- Developers need to be aware of APP eligibility to be coordinated with the PAs:
 - Yearly certification
 - APP developer cap
- Developers can apply <u>here</u>
 - Participating developers will be required to re-certify annually

	Statewide Announcement	s Forms and Documents	Program Metrics	Waitlists	Frequently Asked Questions	Contact	
Developer Eligib		per Eligibility and	Registration	Instruct	ions		
Application		Notice to Developers:					
First: <u>Download the applicat</u>	ion For applica	For applications received in Incentive Steps 1 and 2:					
Then: Email it to <u>SGIPGroup@se</u> Approved SGIP Developer Lis	Ce.com Ownership activities. The a combinati	A Developer is the corporate entity that holds the contract for purchase and installation of the system, and/or alternative System Ownership Agreement (such as a Power Purchase Agreement) with the host customer and handles the project's development activities. The Developer must fully disclose their participation in developing the project and/or ownership in the project, or that of a combination of affiliated installers/developers. The customer contract will be verified at Proof of Project Milestone to confirm the Developer's representations. When applicable, the Developer cap will apply to the aggregate of the projects for Developers under					
Approved SGIP Developer Lis	51	irent company.	· · , · · · · · · · · · · · · · · · · ·				
Advance Payme		tions received in Incentive Ste	p 3 or later:				
Program Eligibi First: Download the enrollment	entity regist	A Developer is, if not individual homeowners applying for SGIP incentives for systems located on their own property, the corporate entity registered and in good standing with the Secretary of State of California that handles a substantial amount of the project's development activities.					
Then: Email it to			11 2 0		ves for a system located on their or activities can be considered a dev	veloper.	



Advance Payment Program (APP) - Applicants

• Applicants can select "Yes" to this question on the Developer Contact Panel, when submitting a new application

Developer Contact	
Is this project applying for the Advance Payment Program? *	

- Question is hidden for ineligible Developers and Non-RSSE applications
- Selecting "yes" does not guarantee approved participation in APP
- APP Approved projects must be completed within 180 days after RRF confirmed
- APP Developer & Host Customer Agreements are located on the Program Provided Application Documents and Forms page <u>here</u>



Thank you

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Q & A





Third-Party Ownership (TPO) Consumer Protection Workshop











Resolution E-5373 determines how to maximize the federal cost share of SGIP project costs covered by the federal IRA.

These changes will maximize the federal cost share of SGIP project costs covered by the federal IRA tax credits and spread SGIP funds to more projects as mandated by Decision (D.) 24-03-071.

As the IRA tax credit is currently available, the Commission finds it reasonable to make these rules based on what is currently known.









The Commission clarifies that for the RSSE budget there are three pathways for residential customers to choose from:

- 1. The customer can own the system and claim the IRA tax credit for 30 percent of the project cost and receive an SGIP incentive for up to 70 percent of the project cost.
- 2. The customer can contract with a TPO developer and the TPO will monetize the tax credit at 30 to 70 percent of the project cost and receive an SGIP incentive for up to the remainder of the project cost.
- 3. The customer can submit documentation demonstrating why their project is ineligible to receive the IRA tax credit and why the credit could not otherwise be utilized or transferred by a third-party entity to receive the full SGIP incentive.









In DAC-SASH, 91 percent of the low-income solar projects enter a TPO arrangement. A customer may choose a TPO arrangement for reasons unrelated to the upfront cost of the system such as:

- ongoing education and engagement,
- solar production online monitoring,
- and access to phone support and troubleshooting throughout the expected life of the solar electric system.

Specific to the Third-Party Ownership (TPO) model in the DAC-SASH program, baseline consumer protection standards were established that all TPO projects are required to meet.

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Resolution E-5373, Ordering Paragraph 11

SGIP PAs shall hold a workshop to discuss whether to require the TPO consumer protection requirements established in D.15-01-027 OP 18 in SGIP.

The SGIP PAs shall file a Tier 2 Advice Letter within six months determining whether and what TPO consumer protections should be in SGIP.









TPO Model Requirements in DAC-SASH

1) Ensure the Program customers receive at least 50 percent of the savings, as compared to standard IOU rates, from the PV generating and storage equipment;

- 2) Reduce or eliminate barriers for customers with poor credit (low FICO score) to qualify and participate;
- 3) Address concerns that homeowners may have about moving or selling their home during the TPO contract term;
- 4) Cover maintenance, operations, inverter replacement, and monitoring;
- 5) Prohibit liens on homes;
- 6) Minimize the risk to the low-income customers that the system would be removed for delinquent payments;

7) Ensure that all costs are apparent and upfront and that there is no risk that the TPO deal would result in an additional financial burden to the customer;

- 8) Standardize financial terms for low-income customers where possible;
- 9) Protect the customer against terms that could change after contract signing;
- 10) Require that TPO agreements note the potential for additional costs associated with the contract, if applicable;
- 11) Require the TPO provider to clearly explain that rate changes will affect the economics of a power purchase agreement; and
- 12) Require that TPO agreement provisions spell out what happens in the event that the financing company defaults.







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DISCUSSION

- Developers who have previously offered, or plan on offering TPO models?
- Do you currently have any consumer protection in your TPO agreements?
- Should developers offering TPO models in SGIP be required to adhere to the TPO model consumer protection requirements used in DAC-SASH?
- Should these consumer protection requirements be adopted as a whole or in part?
- What would ensuring adequate consumer protection look like?
- Pros / Cons of implementing these requirements? Barriers?













Thank You







